



CV

Josef Datzreiter

Electrical engineer (Ing.), Bachelor of Science in Engineering (BSc), Master of Science in Railway Infrastructure Engineering (Dipl. Ing.)

Born on 3rd of September 1964 in St. Pölten / capital of Lower Austria

Married, 3 children

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Experiences:

Since 11/2016 **general authorized and court certified expert for Level Crossings**

Since 11/2016 **TÜV certified „ Safety Specialist IEC 61508“**

Since 7/2014 managing partner of JDRC (Josef Datzreiter Railway Consulting)

Consulting and assistance in the field of project management and market acquisition (organisation of horizontal and vertical cooperation, direct sales and agency/consultancy, organizational structure of sales department and local sales forces in export markets).

Consulting and assistance in the field of technical sales of existing solutions/products as well as managing of projects.

Consulting and assistance by managing of development and approval processes based on the European standards EN 50126/128/129.

7/2012 – 6/2014 Pintsch Bamag GmbH

Export sales manager/business development/project manager.

Representing Pintsch Bamag Group in Austria and CEE countries.

The major product lines to be covered:

Level crossing protection systems, wayside signals, signalling systems for marshalling yards (marshalling yard and depot signalling system, electric locally operated points, axel counting systems...) and point heating systems.

Project management for international projects.

2001 – 6/2012 Dr. Josef Zelisko GmbH

Authorised officer

At last responsible for sales activities and the project office of the signalling division as deputy business unit manager. Before over a couple of years in charge for the sales activities and the R&D department.

The signalling division deals with products for rail signalling with the focus on level crossing protection systems, wayside signals, brake control systems and products for road signalling as variable message signs.

1991 – 2000 Liebherr Transportation systems

Key account manager, project manager, junior executive

The company deals with heating, ventilating and air conditioning systems (HVAC) for rolling stock.

amongst others: establishing a new business field for HVAC for light rail vehicles. Project manager for the implementation of the HVAC system of ICE2 for German Railways.

1984 – 1991 Siemens

R&D engineer, software and hardware

Various projects for telecommunication, industrial and rail applications.

Located in Vienna (Austria), Zürich (Switzerland) and Nuremberg (Germany).

Education:

2013 – 2015 University of applied sciences St. Pölten

Extra-occupational study – Rail Infrastructure Technology – Master of Science in Engineering (Dipl. Ing.)

2010 – 2013 University of applied sciences St. Pölten

Extra-occupational study – Rail Infrastructure Technology – Bachelor of Science in Engineering (BSc)

Post graduated course, 1995 – 1997

Marketing and sales management

HTL, Higher Technical Institute – discipline electrical engineering

Graduated in 1983

Secondary school, 1974 – 1978

Primary school, 1970 – 1974

Activities:

Biking, running, skiing, travelling, hiking